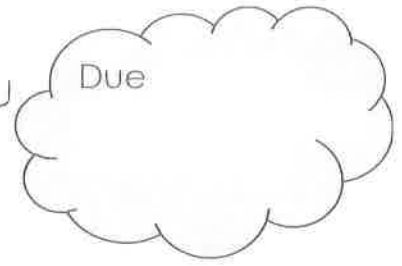


social psychology

Due



1. What do **social psychologist** study?

4. What could be some consequences of frequently committing the fundamental attribution error? Explain using an example.

2. What is **attribution theory**? Discuss **dispositional attribution and situational attribution** in your answer.

5. What are **attitudes**? How do they influence our behavior?

3. Describe the **fundamental attribution error** and use an example to support your answer.

6. Explain the difference between **central** and **peripheral route of persuasion** using examples.

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7. What is the **foot in the door phenomenon**? Explain using an example.

10. Read the scenario on page 649, entitled Abu Ghraib Prison—An "Atrocity-Producing Situation"? Do you think people are bad apples or bad barrels? Explain

8. What is a **role** and how can it influence attitude?

11. What is **conformity**? Give an example. What are some conditions that strengthen conformity?

9. What is **cognitive dissonance**? What is the difference between cognitive dissonance and **cognitive consistency**?

12. What's the difference **between normative social influence** and **informational social influence**?

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13. What is **obedience**? Give an example.

15. What is **social facilitation**? Give an example (like my hilarious basketball dribbling video 😊)

14. What lessons can we learn from studies done on Conformity and obedience? Discuss the **Asch Conformity study** as well as the **Milgram study** as your support your answers.

16. Explain **social loafing**.

17. Explain **deindividuation** and **explain mob behavior**.

18. What is **group polarization** and give an example of this phenomenon.

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19. Explain **groupthink** using an example to support your answer.

21. How much power do we have as individuals? Can a minority sway the majority? How? Give examples.

20. Define the following concepts and use examples to explain how these concepts affect our behavior AND vary over time.

- **Culture:**

- **Norms:**

- **Personal space:**

22. What is **prejudice**? Include a description of **stereotypes** and **discrimination** to support your answer.